

Minutes of the
Summer Board Meeting of the
Board of Directors
Of the
CHILI APPRECIATION SOCIETY INTERNATIONAL, INC.

Stafford Elks Lodge
Stafford, TX
July 15, 2017

Executive Director Keith Karaff called the meeting to order at 1:00 p.m.

Secretary Cindy Noe called the roll.

The following Directors were present:

Kris Hudspeth, President
Keith Longabaugh, Vice President
Keith Karaff, Executive Director
Mary Ellen Gillen, Treasurer
Cindy Noe, Secretary
Randy Pittman, Director
Nancy Hewlett, Director
Susan Armand, Director
Scotty Parker, Director
Don Hoy, Director
Ricky Powell, Director

President Kris Hudspeth opened the meeting by welcoming everyone to the summer board meeting of the CASI organization. He reminded the gallery that if anyone wanted to be recognized on the floor to raise their hand.

Executive Director Keith Karaff presented the consent agenda of the email votes that were taken January through July 14, 2017. There were not votes in June or through July 14, 2017.

Ratification of Board Action

The following motions were conducted in the ratifications of the previous actions of the board:

(Each of these votes were taken in accordance to the CASI Email Voting Policy)

January 25, 2017

Mary Ellen Gillen made a motion to accept the Camping at the Ranch policy as presented to the Board of Directors, seconded by Kris Hudspeth.

Motion passed: *Unanimous*

February 3, 2017

Susan Armand made a motion that the Board accept the Great Pepper's meeting hotel contract, with Kris removing Dick Dei Tos' company name prior to returning it to the hotel, seconded by Kris Hudspeth

Motion passed: 9 yes, 2 did not vote

February 6, 2017

Susan Armand made a motion that the Board approve the Winter Board Meeting minutes of January 22, 2017, seconded by Randy Pittman.

Motion passed: Unanimous

February 8, 2017

Susan Armand made a motion that we accept the NSF policy, amended on January 31, 2017, seconded by Rick Powell.

Motion passed: Unanimous

February 10, 2017

Cindy Noe made a motion that the Board approves the North East Texas Open which will be held in Telephone, TX, seconded by Kris Hudspeth.

Motion passed: Unanimous

February 15, 2017

Kris Hudspeth made a motion to approve the Trademark Policy as recommended by the Governance Committee, seconded by Mary Ellen Gillen.

Motion passed: 10 yes, 1 no

February 21, 2017

Cindy Noe made a motion that the board approves the DFW Metroplex Regional to be held April 30th, 2017 at SMU Campus, seconded by Nancy Hewlett.

Motion passed: Unanimous

March 9, 2017

Kris Hudspeth made a motion to approve \$4500.00 for Casey Pilgrien to play Thursday and Friday night at TICC, seconded by Nancy Hewlett.

Motion passed: Unanimous

March 20, 2017

Rick Powell made a motion to approve the three year contract for the Great Peppers meeting in 2018, 2019 and 2020 at the Sheraton Arlington Hotel in Arlington, TX, seconded by Kris Hudspeth.

March 23, 2017

Kris Hudspeth moved to close discussion of the motion made on March 20, 2017 to approve the three year contract for the Great Peppers meeting in 2018, 2019 and 2020 at the Sheraton Hotel in Arlington, TX, seconded by Susan Armand.

Motion passed: *Unanimous*

March 24, 2017

Mary Ellen Gillen made a motion to table the motion made on March 20, 2017 to approve the three year contract for the Great Peppers meeting in 2018, 2019 and 2020 at the Sheraton Hotel in Arlington, TX, seconded by Don Hoy.

Motion passed: *Unanimous*

April 13, 2017

Susan Armand made a motion to accept the Arlington Sheraton GP Meeting contract presented by Gil Hewlett for the years 2018-2020, seconded by Kris Hudspeth.

Motion passed: *10 yes, 1 no*

April 20, 2017

Susan Armand made a motion to approve the 04/17 edition of the Policy Book, seconded by Nancy Hewlett.

April 25, 2017, Nancy Hewlett withdrew the second. Susan Armand withdrew the motion.

No vote.

May 2, 2017

Nancy Hewlett made a motion to approve the 2016 990 and 990T as presented by Cindy Noe, seconded by Kris Hudspeth.

Motion passed: *Unanimous*

May 9, 2017

Nancy Hewlett made a motion to vote on the emcee, seconded by Mary Ellen Gillen.

Nancy Hewlett amended the motion to read, "Vote on an emcee from the candidates, Barnes, Carey and Hebert". The amendment was approved by Mary Ellen Gillen.

Motion passed: *Barnes -6 votes, Hebert -5 votes, Carey -0 votes.*

May 16, 2017

Nancy Hewlett made a motion to accept the Events Committee recommendation for the 2018 US Open to be held in Glenrose, TX, seconded by Randy Pittman.

Motion passed: *Yes- 10, Recusal- 1*

May 18, 2017

Mary Ellen Gillen made a motion to accept both the Sound contract from Ronnie Tanner for \$2,500.00 and the TICC Radio contract from All Points for \$1,230.00, seconded by Don Hoy.

Motion passed: Unanimous

May 24, 2017

Nancy Hewlett made a motion to approve the updates to the Policy Book as presented by the Governance Committee, seconded by Rick Powell.

Motion passed: Yes- 10, No- 1

May 30, 2017

Susan Armand made a motion that the board approves the purchase of 10 UPC codes at \$400 with annual renewal of \$150, seconded by Kris Hudspeth.

Motion passed: Unanimous

May 31, 2017

Cindy Noe made a motion that the board approves the West TX Regional to be held January 27th, 2018 in Terlingua, TX, seconded by Don Hoy.

Motion passed: Unanimous

Compliance Matrix Report

Review of the compliance matrix of trademarks, designs and logos has been completed. Keith Karaff reported that everything is good. The Terlingua International Chili Championship trademark is due December 30th, 2017. The attorney has been called and has said that when 45 days out, he will begin the renewal process. All logos and domains are up to date. The domains are on auto renew and the websites have been moved to auto pay for automatic renewal. The 990 and 990T have both been filed for 2016. The Non-profit Periodic report is due every four years. Kris Hudspeth will file the report soon.

The board purchased a block of ten UPC codes for the CASI chili products with HEB. It was more cost effective to purchase a block and the renewal price will be \$250 per year beginning May 13, 2018. The block was purchased because of the possibility of product expansion with HEB.

The matrix will be updated with the new renewal dates as soon as everything is filed.

Nancy Hewlett made a motion to approve the Compliance Report, seconded by Mary Ellen Gillen.

Motion passed: Unanimous

ITStatus Report

Keith Longabaugh said that they need an updated report to address number three. The complete Trails process is not documented. They need to know what the Tally Master needs for registration at TICC.

He reported that Shelley Kroenke has resigned and they have added new member, Bill Montgomery to the committee. At this time there is no specific budget for the renewals, but will be provided soon. We could reduce that \$6,000 number, but won't know until we see how many transfer files we do. The database is hovering near the limit. The data pages need to be reduced by five, so we can replace them with new information. Kris Hudspeth asked for a budget prior to the Great Peppers meeting.

item #	issue	who	how staged(S) or in production(P) DP or new(N), W for weebly	in work date	staged date	deployed date	clean up date
1	In the result's table's the points report just goes and grabs all the points for a member name. That needs to be changed to use the member file rec number search and add date range, to handle the dup name issue.	Dave	S	7/17/2016			
2	If we just let the results tables grow like the CIS did then we need to add date range to the search. I did this and it works fine for chili, need to do it for show then just modify the production DP or stage it. It is a simple add so I say do it to production.	Dave	P	7/18/2016			
3	Qual records, need to add date range to the qual search process and make sure it is driven by name to file number to data.		S				
4	allow event table to just grow.	Dave	P	7/19/2017	7/19/2017	7/19/2017	7/19/2017
5	develop TICC gate report using date range for the data search	Dave/Ricky	N				
6	chili standings report to have date ranges added and do search by member file number	Dave	S				
7							
8	TICC chili/show reg report using excel as the report	Dave/randy	N				
9	update sponsor member table entry and flag set for sponsor	Kris/Keith Longabough	P				
10	update the VIP member table entries and set the VIP flag	Kris/Keith Longabough	P				
11	Update the old 320 table and set the number in the material master member profile	Dave, Bob	P				
12	RR report not working correctly and the search needs county added.	Dave	P	7/20/2017	7/20/2017	7/20/2017	7/20/2017
13	clean up the Caspio structures.	it team	N				
14	clean up the Weebly cc.net structure	it team	N				
15	clean up the Weebly cc.com structure	it team	N				
16	complete the member pay DP	Dave/Keith Longabough	N				
17	update cooking history to add date range and file # search	Dave	S				
18	update show history to add date range and file # search	Dave	S				
19	add the field package to the list event report.	Dave	P	7/17/2016	7/17/2016	7/17/2016	7/17/2016
20	Change the way date change is handled.	it team	P				

21	in pay history change the link to the correct update member	Dave					
22	reset the qual table for show and chili at CASI year end	Dave					
23	develop the complete old 320 process	Dave/bob					
24	update the old 320 table adding new fields.	Dave/bob					
25	Define the scope and process for CASI year end and what has to be done and by whom.	it team					
26	update the trails event DP to add the today criteria so the feed includes the date the feed is done if it is ran on the day a CCO is held. The next x days does not include the current day per caspio.	Dave	p	7/20/2017	7/20/2017	7/20/2017	7/20/2017
27	add a AR look up data page	it team	d				
28	add an AR maintenance data page	it team	d				
29	add an AR look up data page	it team	d				
30	Update the RR and AR table to fetch the address and phone info from the member table to omit duplicate entries of data.	it team	d				
31	add event status to then AQ report	it team	p				
32	update the show Q report to use the std report structure. Add download option	it team	d				
33	update the cc.com weebly page to remove the page report for total show points. It does not work. See if it is needed by Tally	Dave	w				
34	add delete button to member payment history	Dave	p	7/21/2017	7/21/2017	7/21/2017	7/21/2017
35	create a TICC chili reg list	Dave	d				
36	create a show TICC reg list	Dave	d				
37	entering results on show entry 3 following the submission there was no chance to correct the show entries. The show entry for the winner was wrong	it team	d				

Nancy Hewlett made a motion to accept the IT Status report, seconded by Susan Armand.

Motion passed: *Unanimous*

Treasurer's Report

Kris Hudspeth reported that the budget was revisited in the workshop held earlier today and several cuts were made. He said in the workshop that we were in a good position going into the second half of the year. The cuts were needed to help us through the rest of the year. He reiterated to the board to watch spending.

He discussed the Pendery's donation to CASI. In the past they funded the Housing Crisis Center scholarship, however they are not sending in enough applications to process. In the past, Pendery's gave \$8,000 for the Housing Crisis Center scholarship and \$2,000 to the General Fund and that classified them as a Gold sponsor.

This year Pendery's reached out and said they wanted to divert the funds to Special Olympics on behalf of CASI. However, when they sent in their \$2,000 donation, they specified that it go to the Scholarship Fund. Because it was specified as scholarship and not general fund, it was deposited in the Scholarship Fund. Kris Hudspeth will get with Pendery's for clarification of their intentions for the donation of \$2,000.

The following Statement of Activities compares January-June 2017 to January-June 2016.

CASI-Chili Appreciation Society International, Inc.

Statement of Activity

January - June, 2017

	Total			
	Jan - Jun, 2017	Jan - Jun, 2016 (PY)	Change	% Change
Revenue				
300-000 TICC Revenues			0.00	
300-130 Bar Sales - Main Concession - Taxable Sales	116.40		116.40	
300-160 Scholarship Related Events		-1,200.00	1,200.00	100.00%
300-172 Post/Pre TICC CASI Store Sales - Taxable	246.20	928.00	-681.80	-73.47%
300-190 Miscellaneous Income		205.00	-205.00	-100.00%
Total 300-000 TICC Revenues	\$ 362.60	-\$ 67.00	\$ 429.60	641.19%
310-000 Membership			0.00	
310-200 Annual Membership Dues	6,202.17	5,800.00	402.17	6.93%
310-205 Corporate Membership Dues	500.00	725.00	-225.00	-31.03%
310-210 Life Membership Dues		1,325.00	-1,325.00	-100.00%
310-220 Miscellaneous	0.55		0.55	
Total 310-000 Membership	\$ 6,702.72	\$ 7,850.00	-\$ 1,147.28	-14.62%
320-000 Sponsorships			0.00	
320-001 Sponsorships - Gross			0.00	
320-335 Pendery's Inc.		2,000.00	-2,000.00	-100.00%
320-360 Friends of CASI	11,500.00	11,000.00	500.00	4.55%
320-362 Glazer's	4,000.00		4,000.00	
320-401 Choctaw Nation		2,000.00	-2,000.00	-100.00%
320-402 Forever Resorts, LLC		1,000.00	-1,000.00	-100.00%
Total 320-001 Sponsorships - Gross	\$ 15,500.00	\$ 16,000.00	-\$ 500.00	-3.13%
Total 320-000 Sponsorships	\$ 15,500.00	\$ 16,000.00	-\$ 500.00	-3.13%
330-000 Terlingua Trails			0.00	
330-400 Advertisements	886.00	1,491.00	-605.00	-40.58%
Total 330-000 Terlingua Trails	\$ 886.00	\$ 1,491.00	-\$ 605.00	-40.58%
340-000 Miscellaneous Income		0.00	0.00	
340-500 Cooking for CASI	2,468.84	2,000.12	468.72	23.43%
340-515 Online Store	937.82	3,570.00	-2,632.18	-73.73%
340-525 Cell Tower Lease Payments	3,600.00	3,600.00	0.00	0.00%
340-535 GPM admin fee	140.00	210.00	-70.00	-33.33%
340-580 TICC Memorial Board Donations	25.00		25.00	
340-585 Donations to General Fund	1,372.01	126.57	1,245.44	983.99%
340-586 AmazonSmile	107.13	63.70	43.43	68.18%
340-590 Miscellaneous	27.00	20.00	7.00	35.00%

Total 340-000 Miscellaneous Income	\$ 8,677.80	\$ 9,590.39	-\$ 912.59	-9.52%
355-000 Cookoff Fees			0.00	
355-100 CLIF Premium per Cook \$2	13,322.00	14,736.00	-1,414.00	-9.60%
355-200 GP Meeting Cook's Charge \$1	6,661.00	7,368.00	-707.00	-9.60%
355-300 Registration Fee - \$25	6,025.00	6,275.00	-250.00	-3.98%
355-400 Sanctioning Fee per Cook \$1	6,661.00	7,368.00	-707.00	-9.60%
Total 355-000 Cookoff Fees	\$ 32,669.00	\$ 35,747.00	-\$ 3,078.00	-8.61%
370-000 CASI Scholarship Fund Income			0.00	
370-100 CASI Scholarship General Contributions	6,704.11	6,441.15	262.96	4.08%
370-140 CASI Scholarship - Pendery's		8,000.00	-8,000.00	-100.00%
Total 370-000 CASI Scholarship Fund Income	\$ 6,704.11	\$ 14,441.15	-\$ 7,737.04	-53.58%
Total Revenue	\$ 71,502.23	\$ 85,052.54	-\$ 13,550.31	-15.93%
Gross Profit	\$ 71,502.23	\$ 85,052.54	-\$ 13,550.31	-15.93%
Expenditures				
400-000 TICC Expenses			0.00	
400-100 Band & Sound System - Main	1,000.00		1,000.00	
400-110 Beer, Soda & Water Purchases	555.58		555.58	
400-145 Jacket Purchases	205.85	79.49	126.36	158.96%
400-190 Posters & Banners	7.50		7.50	
400-209 Post/Pre TICC CASI Store - Purchases		402.35	-402.35	-100.00%
400-210 CASI Store Purchases - Main	2,150.15	4,546.71	-2,396.56	-52.71%
400-211 CASI Store Purchases - KF		1,434.98	-1,434.98	-100.00%
400-212 Square - Credit Card Fees - CASI Store	1.93		1.93	
400-225 Trophy/Stove Purchase/Donations	7,169.75		7,169.75	
400-251 TICC 50th Special Expenses - Goodie Bags		374.00	-374.00	-100.00%
400-299 Miscellaneous Exp		382.00	-382.00	-100.00%
Total 400-000 TICC Expenses	\$ 11,090.76	\$ 7,219.53	\$ 3,871.23	53.62%
410-000 Terlingua Trails Expenses			0.00	
410-300 KDT - Printing Costs	4,400.00	3,706.86	693.14	18.70%
410-305 KDT - Parcel Post	1,595.08	1,205.90	389.18	32.27%
410-310 KDT - Bulk Mail	2,756.38	3,772.86	-1,016.48	-26.94%
410-330 Editor Computer Related Expense		269.54	-269.54	-100.00%
410-335 Editor Postage Expense	225.00		225.00	
410-955 Editor Miscellaneous Expense	90.00		90.00	
Total 410-000 Terlingua Trails Expenses	\$ 9,066.46	\$ 8,955.16	\$ 111.30	1.24%
430-000 IT Expenses			0.00	
430-100 Recurring IT Expenses	3,330.02	1,227.88	2,102.14	171.20%
Total 430-000 IT Expenses	\$ 3,330.02	\$ 1,227.88	\$ 2,102.14	171.20%
440-000 Chilicity Expenses			0.00	
440-525 TICC Winner's Travel	1,479.36	3,118.93	-1,639.57	-52.57%
Total 440-000 Chilicity Expenses	\$ 1,479.36	\$ 3,118.93	-\$ 1,639.57	-52.57%

450-000 CASI Director Expenses				0.00	
450-579 Total Treasurer Expenses				0.00	
450-575 Treasurer Postage Expense	50.25	50.30	-0.05	-0.10%	
450-577 Treasurer Miscellaneous Expense		91.41	-91.41	-100.00%	
Total 450-579 Total Treasurer Expenses	\$ 50.25	\$ 141.71	-\$ 91.46	-64.54%	
450-599 Total Other Director Expenses				0.00	
450-592 Directors Travel Expenses	3,189.48	763.60	2,425.88	317.69%	
450-593 Directors' Meeting Expense	300.00	600.00	-300.00	-50.00%	
450-595 Other Directors Postage Exp	39.32	256.99	-217.67	-84.70%	
450-597 Other Dir Miscellaneous Exp		120.30	-120.30	-100.00%	
Total 450-599 Total Other Director Expenses	\$ 3,528.80	\$ 1,740.89	\$ 1,787.91	102.70%	
Total 450-000 CASI Director Expenses	\$ 3,579.05	\$ 1,882.60	\$ 1,696.45	90.11%	
460-000 Membership Expenses				0.00	
460-630 Membership Postage Expense	35.57		35.57		
Total 460-000 Membership Expenses	\$ 35.57	\$ 0.00	\$ 35.57		
470-000 Rancho CASI de Los Chisos Exp				0.00	
470-700 Ranch Improvements		3,850.20	-3,850.20	-100.00%	
470-705 Ranch Maintenance	67.00		67.00		
470-715 Ranch Telephone Expense	370.15	-186.34	556.49	298.64%	
470-720 Ranch Utilities Expense	908.76	769.66	139.10	18.07%	
470-725 Ranch Miscellaneous Expense	690.00	920.92	-230.92	-25.07%	
Total 470-000 Rancho CASI de Los Chisos Exp	\$ 2,035.91	\$ 5,354.44	-\$ 3,318.53	-61.98%	
475-000 Scholarship Administrative Exp				0.00	
475-100 Postage	231.90	148.30	83.60	56.37%	
475-200 Printing	487.72	449.99	37.73	8.38%	
Total 475-000 Scholarship Administrative Exp	\$ 719.62	\$ 598.29	\$ 121.33	20.28%	
490-000 Rules & Sanctioning Expenses				0.00	
490-750 Supplies	43.28	90.92	-47.64	-52.40%	
490-765 Postage	271.23	543.95	-272.72	-50.14%	
490-767 Computer related expense	55.00		55.00		
490-770 Miscellaneous Expense		22.09	-22.09	-100.00%	
490-775 CASI 888 Telephone bill	-19.12	406.95	-426.07	-104.70%	
Total 490-000 Rules & Sanctioning Expenses	\$ 350.39	\$ 1,063.91	-\$ 713.52	-67.07%	
495-000 Miscellaneous Expenses				0.00	
495-915 Online Store	3,386.28	3,084.15	302.13	9.80%	
495-920 Picnic Time Expenses & Income	905.84		905.84		
495-923 990 & 990T Taxes Due		299.00	-299.00	-100.00%	
495-954 Credit Card Fees	471.27	754.99	-283.72	-37.58%	
495-995 Miscellaneous Expense	400.00		400.00		
Total 495-000 Miscellaneous Expenses	\$ 5,163.39	\$ 4,138.14	\$ 1,025.25	24.78%	
600-000 GP Meeting Expense				0.00	
600-113 Hotel-Food and Beverage	3,000.00		3,000.00		

Total 600-000 GP Meeting Expense	\$ 3,000.00	\$ 0.00	\$ 3,000.00	
700-000 CLIF Expenses				0.00
700-160 Volunteers Insurance	526.39	506.06	20.33	4.02%
Total 700-000 CLIF Expenses	\$ 526.39	\$ 506.06	\$ 20.33	4.02%
Total Expenditures	\$ 40,376.92	\$ 34,064.94	\$ 6,311.98	18.53%
Net Operating Revenue	\$ 31,125.31	\$ 50,987.60	-\$ 19,862.29	-38.96%
Other Expenditures				
950-000 CASI Scholarships				0.00
950-100 CASI Scholarship Program	-500.00	100.00	-600.00	-600.00%
950-140 CASI Scholarship - Penderey's		724.74	-724.74	-100.00%
950-160 CASI/Ancira FoC Scholarship	500.00		500.00	
Total 950-000 CASI Scholarships	\$ 0.00	\$ 824.74	-\$ 824.74	-100.00%
Total Other Expenditures	\$ 0.00	\$ 824.74	-\$ 824.74	-100.00%
Net Other Revenue	\$ 0.00	-\$ 824.74	\$ 824.74	100.00%
Net Revenue	\$ 31,125.31	\$ 50,162.86	-\$ 19,037.55	-37.95%

Don Hoy made a motion to accept the Treasurer's report, seconded by Scotty Parker.

Kris Hudspeth asked said we need a motion to approve the budget cuts before the Treasurer's report is accepted. Scotty Parker withdrew his second and Don Hoy withdrew the motion to accept the Treasurer's report.

Kris Hudspeth made a motion to approve the budget cuts of \$1,000 for neck wallets, \$2,000 from the main concession store and \$3,500 freeze for online store spending, seconded by Keith Longabaugh. If we have other sponsors to replace those that we lost, the board will revisit the budget cuts and potentially allow the stores to buy more.

Motion passed: *Unanimous*

Don Hoy made a motion to accept the Treasurer's report, seconded by Scotty Parker.

Motion passed: *Unanimous*

Tally Master Report

FINAL #'S for 2016 #'S THRU 7/15/2017 #'S THRU 7/15/16 2016-2017 +/-

COOK-OFFS HELD	443	371	380	(-9)
CHILIS JUDGED	13,657	10,353	11,183	(830)
QUALIFIED COOKS	439	309	294	15
QUALIFIED SHOW TEAMS	161	104	121	(17)
DOLLARS RAISED	\$1,212,233	\$1,109,009	\$977,464	+ \$131,546

Randy Pittman said that the most glaring number is the difference between chili's judged: a loss of \$3,320 in CASI fees.

He said these results are from cook-offs that have been held and the paperwork has been received by the Assistant Tally Master through 7/15/2017 and submitted to the Trails for publication. The report does not reflect cook-offs that have been held in which the Assistant Tally Master is awaiting completed paperwork and payment.

Kris Hudspeth asked Randy Pittman to report how many cookoffs were cancelled and how many of those were weather related. Randy reported that to his knowledge there were two or three weather related cancellations and two that did not have enough cooks. There were no probations due to delayed funds or results entered. For the most part, everyone is entering the information into CMS and if they lack information, then Melissa Pate, Assistant Tally Master, will contact the referee and get it corrected so it is timely. Randy said that Melissa is doing a great job and should be thanked.

Cindy Noe made a motion to accept the Tally Master report, seconded by Don Hoy.

Motion passed: *Unanimous*

Events Committee Report

The Events Committee recommended approval of the North East Texas Regional to be held in Telephone, TX, July 2017, the DFW Metroplex Regional to be held at SMU Campus, April 2017, the 2018 US Open to be held in Glenrose, TX, February 2018 and the West Texas Regional to be held in Terlingua TX in January 2018. All of the Events Committee recommendations were approved by the board via email vote.

At this time, there are no events that are eligible for grandfather status.

Ricky Powell made a motion to accept the Events Committee report, seconded by Don Hoy.

Motion passed: *Unanimous*

Sponsorship Report

Richard Knight has turned the sponsorship role over to Kris Hudspeth and will act more as an advisor.

Kris Hudspeth said that he was sad to report that due to a restructure for Woodbridge Wines, they will not be returning as CASI Sponsors. Also, McCormick Distilling will be reducing their role as a Sponsor to only the Ladies Party.

On a positive note, Teasdale Foods, SE Mills (Louisiana Hot Sauce), HEB, Tyson's and Glazer's have all committed to returning as CASI Gold Sponsors.

Confirmed Silver Sponsors are Mrs. Renfro's, Pendery's, Choctaw Resorts, and Big Bend Resorts. L & F will become a Silver Sponsor due to lack of support on their part.

Republic has a wine company that is interested in CASI. They requested information regarding sponsorship levels. Kris Hudspeth has sent this to them and is awaiting a response. The company sells wine and one or two other adult beverages. Kris is working with them to find a fit and maybe partner for the ladies and men's parties.

Today, Statewide Remodeling and Lone Star Spices have consented to return as Silver Sponsors. At this time we are still working with Outlaw Cigar.

Teasdale food is bringing 15-20 representatives to TICC this year. They will provide new Casa Fiesta and Mexene banners and several for up and down the hill. They want to set up a 10X20 tented area to give away items. They will be placed where the Bruce Foods truck used in previous years.

Lone Star Spices is working up a new spice mix and will set up one or two days for visibility. Teasdale will be providing items for the goody bags. Mexene has commissioned a poster to TICC. These will be given away. They will give one framed and matted for the TICC champions table. They will also have gifts for the final table.

Louisiana Hot Sauce will be bringing 4-5 representatives to TICC this year. They have an ecommerce site and were shocked at how many people requested their lesser known items at last year's TICC. They will make sure they bring some of those items this year. They will also provide items for the goody bags. They are also going to have a nice item for the wing winner.

Susan Armand asked how soon we will know about the wine company becoming a sponsor because of the poster deadline. Kris Hudspeth said he will give John Sterna two weeks and will contact him again. If they become a sponsor, we may be able to do some pre sales for case wine, but that depends on timing.

Statewide remodeling is providing the paper goody bag again this year. They will have enough to use in the store and at Krazy Flats.

Scotty Parker asked why Woodbridge wouldn't bring in bottles to sell. Kris Hudspeth said that once we pay for the wine, it is ours. We ordered so much because we did presales and we only ordered at most ten cases over to sell in the bars. Kris said he will talk with them and hear their proposal. He will then get with Scotty Parker and Don Hoy to see what they need for the bars.

Woodbridge supplied the champagne for the winners circle. If we continue that, CASI may have to buy the champagne ourselves.

Keith Longabaugh made a motion to accept the Sponsorship report, seconded by Cindy Noe.

Motion passed: *Unanimous*

Membership Report

Keith Longabaugh presented the following as of July 15, 2017.

Winter BOD

	2015	2016	2017
Annual	787	711	670
Corporate	21	20	20
Life	525	549	632
Total	1333	1280	1322

Summer BOD

Annual	768	Expiration > 1/1/2017
Corporate	17	
Annual	664	Expiration > 6/30/2017
Corporate	11	
Annual	122	Expiration > 1/1/2017 and < 6/30/2017
Corporate	6	
Annual	471	Expiration > 1/1/2017 and < 12/31/2017
Corporate	12	
Annual	349	Expiration > 7/1/2017 and < 12/31/2017
Corporate	6	
Annual	763	Expiration > 1/1/2017 and < 12/31/2079
Corporate	17	
Annual	641	Expiration > 7/1/2017 and < 12/31/2079
Corporate	11	

He said that with the CMS system, he was able to slice and dice more information which provides a clearer picture of where membership is. After reviewing these numbers we cannot see any trend other than membership is going down slightly. He will present the same report format at the GPM. He is currently doing 8-9 memberships every day. Part of the renewals is credentialing requirements and some are qualified cooks.

If dues are due and the member is an officer, they have to pay twice to get them through September 30, 2018. Discussion of membership dates and payment postings ensued. If you pay ahead of time before your membership renews, your membership will be dated whatever your membership date is. If you are behind and pay, then your date is reset to the date you pay. Meaning the date payment is received is the renewal date of the membership.

Keith Longabaugh presented the deceased list. The list started with all that are not on the Memorial board. He said the Trails automatically stop when he puts them in an inactive state. This helps explain why the publication numbers have decreased. He said the CMS system is very critical and if you do not pay your dues, your Trails stop coming to you.

Randy Pittman discussed creating a committee to come up with new ideas to recruit new members. He discussed junior cookoffs, raffles and other ideas.

Kris Hudspeth asked him to chair this committee, with Keith Longabaugh as co-chair, and to recruit members for the committee that include some of the newer and younger members that have joined CASI in the last few years. He asked Randy to create a bridge and be ready to run with it in October 2017.

Keith Longabaugh presented the list of new members and what Pod gets the credit for the Pod membership contest.

Kris Hudspeth made a motion to accept the Membership report, seconded by Randy Pittman.

Motion passed: *Unanimous*

Trails Report

Kris Hudspeth presented the following information from Pam Clark, editor *Terlingua Trails*. Attached are the circulation numbers for 2017the Expenses v Revenue report.

Carol Knight and Pam work hard every month to get the paper out in a timely manner, and believe that each issue is at least a little better than the last one. They have been focusing on improving the appearance of the photos as they're printed, with good results. Carol is a fabulous assistant, and she is there for Pam every month, ready to take on any task. Pam says "Thanks so much, Carol!"

There have been some delivery issues, which arise from a combination of factors. First, the CMS is much more efficient than CIS at making sure the *Trails* doesn't go out to anyone who hasn't paid their dues. There have been equipment and press problems at *Kerrville Daily Times*, which have reportedly been solved. And last, we are at the mercy of the US Postal Service regarding how quickly the bulk mail is processed and shipped.

Pam has a good working relationship with the folks at *KDT*, and they have promptly addressed all of our problems.

	<u>bulk</u>	<u># boxes</u>	<u>box</u> <u>total</u>	<u>total</u> <u>copies</u>	<u>pages</u>
2017					
Jan	1152	20	500	1652	32
Feb	1063	20	500	1563	32
Mar	1029	28	700	1729	36
Apr	1046	25	625	1671	36
May	1018	27	675	1693	36
Jun	1039	22	550	1589	36
Jul	1007	17	425	1432	32

	Total			
	Jan – Jul 15, 2017	Jan – Jul 15, 2016 (PP)	Change	% Change
Revenue				
330-000 Terlingua Trails				
330-400 Advertisements	886.00	1,011.50	-125.50	-12.41%
Total 330-000 Terlingua Trails	\$ 886.00	\$ 1,011.50	\$ -125.50	-12.41%
Expenditures				
410-000 Terlingua Trails Expenses				
410-300 KDT - Printing Costs	4,400.00	4,618.26	-218.26	-4.73%
410-305 KDT - Parcel Post	1,595.08	2,553.38	-958.30	-37.53%
410-310 KDT - Bulk Mail	2,756.38	4,947.34	-2,190.96	-44.29%
410-335 Editor Postage Expense	225.00	215.00	10.00	4.65%
410-955 Editor Miscellaneous Expense	90.00	0.00	90.00	
Total 410-000 Terlingua Trails Expenses	\$9,066.46	\$12,333.98	\$-3,267.52	-26.49%

As you can see there is a decline in the number of Trails that are going out. Please ask your members to send in any articles, pictures or stories of interest. We have a set page count and column inches to fill for printing purposes and financially. We will need to remove the Woodbridge ad and will need to replace it with some content.

Cindy Noe made a motion to accept the Trails report, seconded by Randy Pittman.

Motion passed: *Unanimous*

Events Report

Nancy Hewlett reports that since January 1, 2017 there have been 374 cookoffs input into CMS as of July 7, 2017. Thirteen of those were canceled and 5 had a date change. We also had 4 cookoffs unsanctioned. This leaves us with 356 cookoffs on the books for this year. We still have a few months so she expects this to increase.

To date, many people are creating their own events in our CMS system. There are still a few who either cannot or refuse to use the system. A few are located on very limited internet systems and cannot handle the data so Nancy is taking care of them herself.

Cup tickets need to be ordered soon. There are 10 boxes left. She just needs to know who is responsible for ordering these tickets and when we want to do it. Mary Ellen Gillen said that the last order was for 10,000 tickets in February 2015 for \$28.00 a box of 2,500 tickets. Mary Ellen will find out long it takes to get them once ordered.

Also, rule books will need to be updated and ordered. She currently has 25 books on hand. Since this is a rule change year, Keith Karaff suggested if we run out, that we inform those that want one to print it from casichili.net online for the time being.

Cindy Noe made a motion to accept the Events report, seconded by Susan Armand.

Motion passed: *Unanimous*

Scholarship Report

Keith Nash reported the following:

Donations:

- \$4,278 (01/01/2017 – Current)
- \$3,483 from Donations
- \$795 donated from Texas Ladies State

2017 Academic Scholarships Awarded

There were 72 applications total turned in and reviewed.

- Zoe Brignon Red Oak, TX
- Jaci Fulton Telephone, TX
- Taylor Luttrell-Williams Big Bend High School, TX
- Samuel Lutrull Rowlett, TX
- Ashley Manning Shreveport, LA
- Kyle Valencia Seymour, IN
- Damian Villanueva Big Bend High School, TX

2017 Technical Trade Scholarships Awarded

- Colby Orton Marble Falls, TX

At this time there are no scholarship funds that to be unencumbered.

Kris Hudspeth made a motion to approve the Scholarship Report, seconded by Nancy Hewlett.

Motion passed: *Unanimous*

Old 320 Report

Bob Steinle, Alcalde, reported that the Old 320 members will hold the chili sales again this year to purchase another speaker. That phase will be complete and they will need another project. He suggested that if anyone had a need that was about \$300 to \$400, let him know and they would hold chili sales in the following year. He discussed two letters regarding the Old 320 process for passing a site down. The first letter says it could be passed one time to a member of your family. The second letter came out a year later that said the site could be passed down to a person of your choice. Currently there is one site that the owner wants to pass on to a pod. There is one that has passed it on to a trust. Both of those are taken out of commission. He asked for guidance from the board as to how to handle passing sites on.

Kris Hudspeth suggested that this issue be taken to the Old 320 members to make the decision on how to handle this in the future. Then they can make a recommendation to the board and the board can vote on it. Make sure they spell out the rules and not be an ambiguous thing.

Bob mentioned concern with people parking in the creek. Don Hoy said that this will be blocked off and safety fence will be in place to prevent parking.

Scotty Parker made a motion to approve the Old 320 report, seconded by Mary Ellen Gillen.

Motion passed: *Unanimous*

Friends of CASI Report

Susan Armand reported that she, Cindy Noe, Nancy Hewlett and Kris Hudspeth are handling FOC for 2017. As of 6/30/17 we have received \$15,250.00 in checks and cash for 24 memberships. As of July 15, 2017 we have received \$22,000. We have \$1,500 in pledges from 3 people. We have In Kind donations where a FOC membership is given in return for Nic Santangelo with CED Dallas, High Sierra Bar & Grill, Hill Country WiFi, Clayton Jones, David Manske, and Wendell Rankin.

Compared to last year this time, we think we have about \$4,000 in declinations. We are still waiting on some commitments and we are working on new members. July is FOC month and an ad is running in the Trails.

Kris Hudspeth said that last year we had \$33,000 and that equates to three gold sponsors in cash money, no product. It is a big deal for our budget and TICC. For a \$500 commitment, which can be two people at \$250 each, they get a shirt, a wrist band and a sticker. They can also have a plaque if they choose to.

Kris Hudspeth thanked Nancy, Susan and Cindy for taking this program and running with it. Randy Pittman said that in the future it might help to have a trifold brochure to give to potential members. That is something that we might think about for the new chili year.

The motion to approve this report will be made at the end of all the reports that Susan Armand is presenting.

TICC Store Report

Susan Armand gave the following report:

“The 2017 Budget is \$14,000. As of 6/15/17, our projected expense is going to be more around \$10,000, depending on the winning tshirt/hoodie design and the complexity.

I have the 2017 lapel pin, the 2017 charm that was designed by Sunny Fichtl, 2 different colored CASI window decals, and a new bumper sticker that I may be selling at the GP meeting.

Sticking with the unofficial “throwback” theme this year, we will also offer a mug that was suggested by Michael Watkins, from his extensive research from last year’s poster. It is the 1973 poster logo that was used on the bibs CASI used to give the judges. This is a limited quantity item.

The motion to approve this report will be made at the end of all the reports that Susan Armand is presenting.

Online Store Report

Susan Armand gave the following report.

As of 6/30/17, we have spent a total of \$3,386.28 from our \$7,000 2017 budget. The items selected this time were all from suggestions from CASI members.

In 2017, there have been a total of 60 orders, totaling \$2,220.21, averaging \$37.00 per order. There has been a turnover of the online store team with Brandy Reid taking over as the lead, learning as much as she can so I can ease out. She is a fast learner and is enjoying it very much, developing marketing plans and being very open and an excellent communicator.

Online Store Team as of 06/2017:

Susan Armand, Director
Brandy Reid, Team Leader
Sonja Streich, Member
Kris Stewart, Member
Sandy Thomas, Member
Sherrie Davis, Member
Ted Fichtl, Advisor

The store team realizes that the online store is not, and should never be considered the best and most profitable method for CASI to make money. The online store is a way for people from all over the USA and beyond, to purchase CASI branded merchandise, and wants those who are unable to attend TICC to make CASI purchases and still show their support of CASI. As long as the store is not losing money, it needs to be an active part of the organization. It is exposure for CASI.

The motion to approve this report will be made at the end of all the reports that Susan Armand is presenting.

Governance Committee Report

Susan Armand gave the following report:

Since the Governance Committee's new team started working, we have reviewed 6 issues/concerns/proposals and suggested changes to the Policy Book on all but 2.

- 1 – Definition of meetings due to an issue from the Sunday TICC closing meeting at TICC 2016
- 2 – NSF checks
- 3 – Visiting and camping at The Ranch outside of TICC
- 4 – Official CASI logo usages
- 5 – Rewrite of Policy Book, chapter IX regarding TICC
- 6 – Director self-evaluation

Number 1 was to clarify and define CASI board meetings and what is official and what is unofficial. Number 6 was tabled at the Winter Board meeting, 2017.

Regarding a Director's Self Evaluation, the purpose and intent of this is multifaceted. First, and foremost, it is meant to help not only each director assess their jobs and how they feel they are doing, but to have a tool for new, inexperienced directors to express their feelings, and voice their questions about their adjustments as a director.

Secondly, it will aid the Executive Committee to know the strengths of each director and if their assessment of their assignments is what CASI expects and needs.

This is a tool used from large corporations to small businesses to evaluate their employees' progress and goals, and is strongly encouraged that nonprofits adopt this practice. The Council of Nonprofits encourages this stating it demonstrates the progress towards the nonprofit's set goals, as well as it will show strengths and weaknesses. They suggest that at the very least, self-evaluations are done once a year, but think they need to be done bi-annually or even as often as each board meeting, depending on the board's harmony.

Numbers 2 through 5 have been voted on and changed/corrected as needed. The Policy Book has been updated with all changes and amendments.

There is a newer version of the Policy Book that has been distributed to the directors to review and compare with the current version. The newer, "Easy-To-Find" version, makes it much easier to pinpoint a policy you are looking for because the Table of Contents page is detailed making a search much easier. As of 6/30/17 there has been no discussion about the new version.

Governance Committee members:

Susan Armand, Chair
Randy Pittman, Co-Chair
Dick DeiTos, GP
Ted Fichtl, Member at-large
Dave Richardson, GP, Governance Committee Secretary
Clyde Rogers, Member at-large
Deanna Johnson, Member at-large
Bill Pierson, Outside Advisor

The motion to approve this report will be made at the end of all the reports that Susan Armand is presenting.

Sign Up Genius

Susan Armand gave the following report:

"As of 6/30/17, only 6 people have sent me their SignUp Genius information to input into the system. I've heard from Scotty and Keith L. about the main bar, Rick about the front gate, Mary Ellen about treasurer help, Bob Steidle about marking the 320, Nancy with veggie cutting, Friday events registration, Friday events monitors and runners, Renee Moore for judges registration, and Susan Armand about the Concession Store.

If you want your volunteers to receive a shirt, they must sign up using this method only. I will only be ordering 6-12 extra shirts for people waiting until the last minute to sign up. The volunteers see, and want, these TICC STAFF shirts, and I don't want to exclude anyone willing to volunteer, so PLEASE give me the details of your jobs so your volunteers can get their shirt."

Here is the updated page:

<http://www.signupgenius.com/go/30e0b4aaead2ea2f94-ticc1>

Susan said that she will get an article in the Trails letting everyone know how they can sign up. She said she will only order a dozen extras just in case people sign up while she is traveling. The cutoff date to sign up is the Monday before the Saturday championship cookoff. She will investigate whether she can make the site inactive since we had issues last year with people signing up and she wasn't aware of it because of internet issues.

Ricky Powell made a motion to accept the Friends of CASI, TICC Store, Online Store, Governance Committee and Sign Up Genius reports, seconded by Cindy Noe.

Motion passed: *Unanimous*

Cookin for CASI Report

Keith Longabaugh reported the following information.

Date	Location	Event #	Amount Raised
11/1/2016	Terlingua, TX	1761	\$ 4,750.00
12/10/2016	Odessa, TX	Cancelled due to inclement weather	\$ -
3/18/2017	Sierra Vista, AZ	1948	\$ 1,336.00
6/10/2017	Homosassa, FL	1978	\$ 227.00
6/18/2017	Hobbs, NM	2139	\$ 290.00
7/29/2017	Durant, OK	2030	
8/19/2017	Wichita Falls, TX	2167	
		Total	\$ 6,603.00

He said the September Trails will be dedicated to Cookin for CASI. He said that a Cookin for CASI cookoff does not count toward a states cookoff count, so encourage others to have a cookoff. The money goes straight to the CASI general fund.

Kris Hudspeth made a motion to accept the Cookin for CASI report, seconded by Don Hoy.

Motion passed: *Unanimous*

Great Pepper's Meeting Update

Keith Karaff said he owed a huge debt of gratitude to the Rules Committee. The submitted rules were grouped per section of the rule book. Every section deals with a different aspect of what we do, then if passed they had to consider what would be in conflict with any existing rules that would affect the book.

They went through and looked at language and cleaned the submissions up without changing intent then sent to the GP for approval or rejection of the language used. Most GP's were fine with the language or syntax corrections. They were all completed and sent to the GP's. Because they are listed in sections, it will be much easier to add them to the new rule book.

Credentials are slowly coming in. The committee has about a 24 hour turn around and contacts Keith Karaff within 14 hours if there are any corrections needed. The only issue that is consistent is that dues are not paid. Dues must be paid through September 2018. Most of the issues are cleared up within 3 to 5 days. Keith said he will send out a list of those pods that have not submitted credentials and asked the directors to notify their pods that the credential report is due.

Kris Hudspeth gave an update on the Director's Challenge cookoff. They are working to hold it Friday night at the hotel. If not at the hotel, it will be 4-5 miles down the road. They have a slew of people willing to help provide stoves, propane etc. There is a Wal-mart nearby. They have not 100% finalized everything yet. The charity will be the Alzheimer's Association. The event was put in the Trails and can always be cancelled. They are very excited about hosting this cookoff.

Ranch Report

Don Hoy said that he just returned from the ranch and it is in good shape. The rains don't typically come until August so it could be worse later. He is working on the sheriff and porta potty contracts. He received the bid and is working to lower it.

He said there are four electrical outlets just down the hill across from the city hall building. The bands will not be using them this year. He proposed that we raffle them off. There are two thirty amp and two fifty amp outlets that people can plug into. The money from that would be designated to help fund the wall repair all the way from concessions to behind the stage. The buildings are starting to rust out at the bottom when the rains come down the hill and flood the buildings. He said the raffle tickets could be sold for \$5 or \$10 each. The board consensus was to sell the raffle tickets for \$10.00 each.

Don told the board that Ken Rodd and Dave Richardson will head up the advertising, printing and sending out the tickets to pods. He suggested getting the pods to purchase \$200 worth to sell. If every pod could sell \$200 worth that could be \$10,000 to \$12,000 to help fund the wall repair. The drawing would be October 10th. That would give plenty of time to notify the winners. If they want to give the site to someone else, they just need to contact Don Hoy and let him know who will be in the site. They can arrive as early as Thursday or Friday the previous week of TICC. The electricity is not turned on until Don arrives at the ranch.

An article will come out in both the August and September Trails. The cost of electricity runs .12 per kilowatt and would be a minimal expense of around \$500 to CASI. The first winner gets to pick their site, the second picks theirs and so on.

Scotty Parker asked about the porta potty company using electricity. That has always been an understanding and is reflected in the cost of the porta potties. Kris Hudspeth asked Don Hoy to see if they would provide one dump for each of the raffle site winners. If they do not do it for free, then there are four board members who will donate the cost of one dump.

Ricky Powell made a motion to raffle of the four spots with power at the front of the ranch, seconded by Kris Hudspeth. After discussion about the number of tickets to send to the pods and the cost of the tickets, Ricky Powell amended the motion to read: “to have a raffle of the four available electric spots for \$10.00 per ticket, the winners will receive electric for the week at TICC to include one free dump for the week. The raffle will be run by Ken Rodd and the money will be earmarked for wall repair behind the concessions”. The amended motion was seconded by Kris Hudspeth.

Motion passed: *Unanimous*

Don Hoy said that A.J. Hayes out of Alpine came and looked at a little over 200 feet behind the concessions to the stage building. He said he would take it back eight feet and down below the concrete and move it out from behind. It would take a 12 yard dump truck, a two yard loader, a jack hammer and two operators at a cost of \$350 per hour. The rock that they remove will be placed in the spots that are being raffled off. Mr. Hayes estimates it could be done in 70 hours. That’s \$24,500 to \$25,000. This is something we need to do and it’s not going to get cheaper if we wait.

Don said that with the money we get from the raffle this year and if we are able to do the raffle again next year, that would help in funding. But, we still have the option to make a loan from the Lifetime Membership fund and repay it with a ten year repayment period. He doesn’t anticipate that it will take that long to pay it back. Mr. Hayes could start within two to three weeks of notification.

Kris Hudspeth said that HEB has the final packaging ready and the chili mix will hit the shelves September 18th. He said we could make a motion to divert the royalties, or earmark half, to help pay for the wall. We could possibly pay the loan back before it is due that way. The other option is that we wait and see how much is raised from the raffle and see what our royalties would be. If we do that, we run the risk of the cost going up.

Nancy Hewlett suggested making a motion to have it done and take a loan from the Life Membership fund and then when the royalties come in we can make the decision to pay them toward the loan. As long as we have the plan in place to pay it off from the start, we can change how we pay that loan back.

Don Hoy said that we can use the rock where the electrical area is and in other areas on the ranch. It will benefit us and we won’t need to give the county the material.

Don Hoy made a motion that we get Mr. Hayes to do the wall, we pay for it initially from the Life Membership funds with a five year pay off period, seconded by Susan Armand. Discussion brought up the questions of whether to add a dollar amount not to exceed or how many hours to get it done in. Susan Armand rescinded her second. Don Hoy said the he would be there to monitor the amount of hours they were there. He said he would get something in writing before we tell him he has the job.

Kris Hudspeth asked the board to table this until we get something in writing from Mr. Hayes. Don said he felt comfortable that it won’t exceed \$25,000 especially with that much equipment. Don Hoy withdrew his original motion and made a motion to get Mr. Hayes to do the wall and pay for it from the Lifetime Membership funds with a five year pay back, not to exceed \$25,000, seconded by Susan Armand.

Motion passed: *Unanimous*

Kris Hudspeth said that the HEB packaging has been approved and they are in the process of cutting the boxes. It is 2.8 oz based on a two pound recipe that HEB has created. Shape is more like a Sazon Goya box, not like a Jell-o box. It has the CASI logo on it in several places. It has been tested by Carol Knight and is reported to be an eating chili and would not win a competition. It has a quick thirty minute recipe

or a two hour recipe on the box. Kris has not heard a final price point but thinks it will be in the \$2 to \$4 range like a Wick Fowler mix.

Keith Karaff suggested that since we are not doing a dessert contest and the release of the product is coming in September that we arrange to take several cases to TICC and have an "Anything But Chili" contest. For this contest you can make anything as long as you use the HEB chili mix product. You could turn in something like a dip, tacos, sprinkle it on popcorn, rub the mix on chicken, anything but a bowl of chili. You would need to submit your recipe and how you used the mix. The entry could be 50/50 to scholarship or to repay the ranch loan. The thinking behind this idea is that since it is new we can take these recipes and put them on the website with a picture of our mix, but we can also help market the mix with the recipes.

If we do this contest, it would be on Wednesday afternoon. Keith has spoken to and has a group that will run the contest and registration. All we need to do is get them the mix. Kris Hudspeth said we need to find out if CASI is getting any cases and if not are we willing to purchase a couple of cases for the contest. HEB plans a strong ad support with the roll out of the mix. This contest would show HEB that we are committed to its success. This contest would be held in the Si Brown pavilion in the Flats and possibly have a happy hour with it. The cost and turn in time will be discussed at a later date.

Nancy Hewlett made a motion to purchase two cases of our mix, hold a special cookoff on Wednesday that the VASA pod will oversee, seconded by Randy Pittman.

Randy Pittman withdrew his second. Nancy Hewlett amended her motion to add "that 50% payback goes to the winner", seconded by Randy Pittman. Discussion of case quantity resulted in Randy Pittman rescinding his second and Nancy Hewlett withdrawing the motion.

The discussion is tabled until the case quantity is known.

Randy Pittman made a motion to approve the Desert Burger Bash to be held on Thursday at TICC, seconded by Susan Armand.

Motion passed: *Unanimous*

Nancy Hewlett made a motion to purchase a chest freezer out of the Krazy Flats donor funds, not to exceed \$600.00, seconded by Susan Armand.

Motion passed: *Unanimous*

New Business

Kris Hudspeth said that he has been approached about presale gate passes for TICC. He suggested putting them in the online store. Susan Armand suggested using Square because we would get a free online store. We currently pay 2% to Square. Kris Hudspeth asked if it gave us the ability to print a report of who the tickets are for. Susan will look into it and report back.

Randy Pittman mentioned giving a discount where we offer a certain percent off. Kris Hudspeth said that we could think about it say if a ticket is purchased by this date, then this percent off, then a lesser amount if purchased at a date closer to TICC.

Scotty Parker said that only two vendors have applied. Donna Conrad has the applications. One is the hat man and one is a food vendor. We need to know what kind of electrical needs they have and our application doesn't really address that well.

He said is very difficult to get food vendors. He would like for CASI to think about being a food vendor themselves. Discussion of volunteers for it each year, food costs, permit costs, food cards, insurance etc, showed that there was no support for this idea from the board.

Keith Longabaugh suggested we set a time limit and see if we have enough vendor applications. If we do not, then revisit the idea. Kris Hudspeth said the timeline can be by the Friday board meeting at the GP meeting. Kris Hudspeth made a request that Scotty Parker, Susan Armand and Ricky Powell shake the trees for vendors and report how many food vendors they have at that meeting. If we have none, then it will be revisited but he requests that they bring a report of the costs associated with the idea.

Keith Karaff reminded everyone that vendors have to apply 30 day out of the date of TICC to get a permit with the state of Texas. That date is no later than October 4th. After that date they cannot apply or be a vendor at TICC. The health department comes to inspect each vendor registered. Keith will get the vendor application corrected online.

Kris Hudspeth told the board that Mexene has asked if they could set up a custom screen printing booth with four approved designs on t-shirts. The consensus of the board was no because it would compete with our store sales.

Kris Hudspeth discussed the shirt color and board shirts. The board selected a color and each board member will purchase their own shirt again this year.

Cindy Noe made a motion to give \$300 to the Stafford Elks Lodge, seconded by Kris Hudspeth.

Motion passed: *Unanimous*

The next board meeting will be Friday, September 8th, 2017 at 8 am in Tyson's Corner, VA.

Don Hoy made a motion to adjourn, seconded by Keith Longabaugh.

Motion passed: *Unanimous*